

## College and Career Pathway

## Real Estate Salesperson (Certificate of Achievement)

This program is intended for individuals desiring to become Real Estate Salespersons in California with a minimum of course requirements. Real estate salespersons work for licensed real estate brokers and perform many of the same acts as brokers, under the supervision of a broker. Real estate salespersons are licensed by the State of California Department of Real Estate. A candidate for a Real Estate Salesperson's License must take and pass a state exam to qualify for a license. The Real Estate Salesperson's Certificate Program prepares students for the California Real Estate Salesperson's license.

SEMESTER	COURSE	UNIT(S)
Semester 1	RE-410: Real Estate Principles	3 units - Fast-Track I
	RE-415: Real Estate Practice	3 units - Fast Track II
Semester 2	BUSL-28A: Business Law I	3 units
TOTAL:		9 units

Note: 400-level courses are non-transferable

This program map from the 2025–2026 catalog year represents one possible pathway through the program and is for reference only. Make an appointment to create a customized education plan that fits your needs.

For more information and to make an appointment with a Adult Education counselor, please visit [www.chaffey.edu/adult-education](http://www.chaffey.edu/adult-education) or call (909) 652-8492

### Questions? Need Support?

Connect  
[chaffeycollegehspartnerships.  
formstack.com/forms/adult\\_  
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